



# Live Co-Investing Webinar

Join us Wednesday, August 28<sup>th</sup>, 2013 at 11AM (EST) for this webinar on Co-Investments

**Co-Investing is a major trend** that is impacting institutional investors and asset managers. Family offices and other institutional investors are increasingly making co-investments and club deals to circumvent fees, secure preferred terms and maintain greater control of investments. This educational webinar is *critical* for anyone who manages money, raises institutional capital or plans to make co-investments and club deals.

We are hosting a 90-minute webinar with Julia Corelli, a Partner at Pepper Hamilton, who has written extensively on co-investing and advises funds regularly. Richard C. Wilson, CEO of the Family Offices Group, will share his insights gleaned from working with family offices that co-invest. This webinar will cover co-investing and how it relates to private equity funds and investors like family offices, foundations and other institutional allocators on Wednesday August 28th at 11AM (EST).

## Benefits of Attending This Webinar:

1. Understand how this important co-investing trend could affect your fund, your assets under management and your investments.
2. Learn how these investments are structured, why investors are co-investing and why funds are encouraging co-investments.
3. Get your questions on co-investments and club deals answered live by Richard Wilson, CEO of the largest family office association, The Family Offices Group, and Julia Corelli, Partner at Pepper Hamilton, who has extensive expertise in private fund formation.



**Featured Guest:** Julia Corelli is a Partner at Pepper Hamilton LLP. Ms. Corelli is the vice chair of the firm's Executive Committee and she also co-chairs the firm's Commercial Department and its Funds Services Group. She concentrates on private investment fund formation, private equity investment transactions, venture capital investments, acquisitions and dispositions of business enterprises, joint ventures, and corporate/shareholder and partner/partner dealings.



**Host:** Richard C. Wilson is the founder of the #1 largest family office association, the Family Offices Group, and the bestselling author of the *Family Office Book: Investing Capital for the Ultra-Affluent*. Richard will be sharing his knowledge of the industry as the host, he has met face-to-face with well over 600 family offices from over a dozen countries.

**What is Included?** Participants can join this 90-minute webinar on Co-Investments and you will be emailed a video recording of the presentation, in case you miss the live version. We guarantee that you will find value in this training experience and the above add-ons. If you don't, we will refund 100% of your money back.

**When:** 11AM to 12:30PM EST on Wednesday August 28<sup>th</sup>, 2013

Please Contact Us with Any Questions at [Team@FamilyOffices.com](mailto:Team@FamilyOffices.com) and (212) 729-5067.



# Webinar Registration Form

**Registration Price & Value Guarantee:** Admission prices are shown below. As always, you are guaranteed to get your money's worth, or we will refund 100% of your money

- Platinum Members: Free
- Regular Admission: \$100

## 4 Ways to Register:

**Register by Credit/Debit Card Online :** To register for webinar online please [click here](#) or click the checkout button below. This is the easiest way to register for the program and fastest method of securing your place in this webinar.



## Pay by Credit Card / Debit Card by Fax:

To pay via credit or debit card, please complete the following form and fax it to (480) 772-4041 or scan and email it to [Team@FamilyOffices.com](mailto:Team@FamilyOffices.com).

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To pay with a check please send payment to the *G.T.C. Institute, LLC* and have the check mailed with the top section of the above workshop registration form to:

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**Register by Phone:** To pay for this 90-minute webinar over the phone please call us at (212) 729-5067. Our team frequently receives over 100 phone calls in a day so please leave a voice mail if we miss your call and a representative from our team will call you back at least within 90 minutes.

**Having Trouble?** You can also try registering online at <http://www.FamilyOfficesGroup.com/Webinars> or you can call our event registration manager, Ashley, at (212) 729-5067, Monday through Friday during West Coast business hours



# Feedback from Our Clients

We have hosted dozens of conferences, networking events and webinars and our clients have been good enough to share their feedback on their experience working with us.

*“Richard, great webinar and information as usual for dealing with Family Offices.”*

- John Loudon, Legacy Point Capital LLC

*“Nice overview of family office investment priorities, well-paced and rational content. Priced right and helpful advice.”*

- J.C. (Fund Manager)

*“Excellent webinar presentation and very helpful information that my firm will profit from.”*

- Semay Rashad, Titans Capital Partners

*“It was a pleasure meeting you today at the NYC workshop, hosted by you/your firm. I thoroughly enjoyed your presentation and your hedge fund marketing ideas/insight. Again, thank you for hosting such an informative and thought-provoking event. I look forward to attending future events held by your firm.”*

- Mike Krumenacker, Directory of Business Development & Investor Relations at Taum Sauk Capital Management

*“Great! We needed your sales perspective, a new angle for our type of business.”*

- Manuel Lazerov, American Infrastructure Investors

*“Absolutely sincere and a great source and fountain of information. Real life examples of what to do regardless of the level of the participant, useful for everyone from beginners to pros in hedge fund marketing.”*

- Gene Czaplinsky, Cossack Investment Advisors

*“This workshop differentiated the truly important tasks and processes from the those that just eat up time. The material helped me focus on my attitude and habits to drive the behaviors to increase chances of raising sticky capital.”*

- Michael Mastey, PNC

*“The workshop tells me just what marketing materials I need and some guidance on how to get started. Richard is very knowledgeable and sincere (not a typical sales guy), which is much appreciated.”*

- Judy Snyder

*“The workshop goes way beyond the basic premises on marketing your fund, he actually teaches “blocking and tackling” of building a marketing infrastructure. Also covered were the often smaller details that many ignore, but actually are the building blocks to a successful and long-term hedge fund marketing strategy.”*

- Josh Roach, Phi Group Capital

*“The workshop really provides new and emerging managers with the toolkit and strategies to really begin establishing the foundation for capital raising and growing their business to the next level.”*

- Tom Aitken, Thomas Capital Partners

*“Richard Wilson’s expert knowledge and current insights about the hedge fund universe provided an invaluable check list of the dos and don’ts in hedge fund marketing.”*

- Johanna Thornblad, Meridian Fund Managers

*“The workshop content was relevant and educational, after the workshop my mind was racing with new ideas and ways to improve all aspects of my strategy and implementation of my strategy. Like any great coach or motivator I left the workshop more inspired and with a deeper desire to succeed.”*

- Jay Robbins, GBS Life Plans

*“The presentation was excellent, very practical and worth of its own merit. I know more now than if I was to try and learn this material through other courses. Richard is down to earth in presenting and his advice is doable and real.”*

- Dennis E. Carr, Bancport Commercial Capital